

Banking Suite



There has never been a more important time to focus on your talent

For Financial institutions, competition for customers is fierce with a “bank on every corner”. Now more than ever, banks and other financial institutions rely on their people to ensure the highest standard of customer service is being delivered. PreVisor helps financial institutions select the best candidates and identify internal talent that can help lead their organizations into the future. With eight of the top ten U.S. banks¹ as clients, PreVisor’s experience and demonstrated success in the financial services industry ensures your talent measurement processes will achieve desired results. PreVisor is dedicated to delivering solutions that help banks increase revenue and profitability, deliver better customer service, improve retention, and boost operational efficiency.

You depend on your people. Now more than ever, you need to be able to depend on the process you use for selecting them too.

Get More with PreVisor’s Banking Suite

Seeking ways to effectively meet your business needs going forward, in the most cost effective manner possible? Working with assessment vendors shouldn’t be challenging. You don’t have to go from assessment provider to assessment provider any more to find the right solution for the right job role. The PreVisor Banking Suite offers you full access to eleven (11) pre-packaged job assessments designed to help you hire the most high volume, high impact, and high turnover positions across departments and job levels.

Solutions Available for a Broad Range of Jobs

PreVisor’s Banking Suite provides you with a variety of talent measurement solutions from entry level to management, all expertly designed by Industrial-Organizational Psychologists to predict and improve performance in banks and related financial services organizations. This Suite offers solutions within the banking and financial industry to:

- **Increase productivity**
- **Deliver better customer service**
- **Reduce turnover & increase retention**
- **Boost operational efficiency**

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**For more information on
PreVisor’s Banking Suite,
please contact your account
manager at 800-367-2509.**
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1.The New York Job Source, The Largest Banks in the U.S. by Deposit, February 20, 2009

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Demonstrate Business Impact

Used to evaluate millions of job applicants, PreVisor's assessment content has repeatedly demonstrated its ability to predict performance. PreVisor scientifically measures the effect that improved hiring has on key performance indicators such as productivity, attendance, turnover, customer satisfaction and sales. In fact, PreVisor has demonstrated direct ROI for our clients' talent initiatives showing strong and compelling business results, such as:

- **Increased loans sold by 14%**
- **High-scoring tellers averaged over \$100 less in drawer balance outages**
- **Phone Bankers who scored in the top 30% collected a higher number of referrals than those who scored lower**
- **Collection agents were 44% more effective in getting outstanding debt paid off**

Get Insight into Your Talent Landscape

With a vast assessment catalog, decades of ongoing research, and the latest technology in testing, PreVisor's solutions accurately measure critical competencies at every level within an organization. To understand the landscape of your current workforce, the results from PreVisor's solutions can be used to:

- **Promote talent into leadership roles within the bank**
- **Identify up and coming bank leaders for succession planning**
- **Effectively reorganize current workforce into a new structure and new roles**

PreVisor's Banking Suite Offers Solutions for a Broad Range of Jobs and Levels

HQ/Regional Banking Centers

- Administrative Assistant
- Bank Operations Manager
- Call Center Representative
- Collections Agent
- Phone Banker
- Proof Operator / Processing Specialist

Branch/Retail Banking

- Branch Manager
- Financial Professional
- Personal Banker / Loan Officer
- Teller
- Teller with Sales

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